

**Concord Naval Weapons Station Request for Master Developer Qualifications**  
 Pre-Response Conference  
 Sign-Up Sheet  
 Tuesday, May 4, 2021

Company	Contact	Title	Email	Lead Developer?	Notes
BKF Engineers	Devon Bacon	Business Development Manager	<a href="mailto:dbacon@bkf.com">dbacon@bkf.com</a>	No.	
BKF Engineers	Dan Schaefer	Principal	<a href="mailto:dschaefer@bkf.com">dschaefer@bkf.com</a>	No.	
BKF Engineers	Chris Mills	Vice President	<a href="mailto:cmills@bkf.com">cmills@bkf.com</a>	No.	
BKF Engineers	Devon Kurcina	Director of Business Development and Marketing	<a href="mailto:dkurcina@bkf.com">dkurcina@bkf.com</a>	No.	
Brightview Design Group	Mark Carlos	Executive Director	<a href="mailto:mark.carlos@brightview.com">mark.carlos@brightview.com</a>	No.	Interested in tracking the project and the possible teams pursuing it.
Brookfield Properties	Josh Roden	President, Norcal	<a href="mailto:josh.roden@brookfieldpropertiesdevelopment.com">josh.roden@brookfieldpropertiesdevelopment.com</a>	Yes	
Brookfield Properties	Jack Sylvan	Senior Vice President Development	<a href="mailto:jack.sylvan@brookfieldpropertiesdevelopment.com">jack.sylvan@brookfieldpropertiesdevelopment.com</a>	Yes	
Brookfield Properties	Patrick Urbanus	Senior Business Strategies Analyst	<a href="mailto:Patrick.urbanus@brookfieldpropertiesdevelopment.com">Patrick.urbanus@brookfieldpropertiesdevelopment.com</a>	Yes	
Brookfield Properties	Trece Herder	VP Acquisitions and Strategies	<a href="mailto:trece.herder@brookfieldpropertiesdevelopment.com">trece.herder@brookfieldpropertiesdevelopment.com</a>	Yes	
Brookfield Properties	Joe Guerra	Land & Planning	<a href="mailto:Joe.Guerra@brookfieldrp.com">Joe.Guerra@brookfieldrp.com</a>	Yes	
Brookfield Properties	Gonzalo Rodriguez	VP Land and Planning	<a href="mailto:gonzalo.rodriguez@brookfieldpropertiesdevelopment.com">gonzalo.rodriguez@brookfieldpropertiesdevelopment.com</a>	Yes	
California Capital & Investment Group	Phillip H. Tagami	President & CEO	<a href="mailto:tagami@californiagroup.com">tagami@californiagroup.com</a>	Yes.	
California Capital & Investment Group	Ross Hillesheim	Partner and CFO	<a href="mailto:rhillesheim@californiagroup.com">rhillesheim@californiagroup.com</a>	Yes.	
CBG	Angelo Obertello	Principal	<a href="mailto:aobertello@cbandg.com">aobertello@cbandg.com</a>	No.	Interested technical consultants with previous experience at CNWS.
CBG	Andrea Bellanca	Principal	<a href="mailto:abellanca@cbandg.com">abellanca@cbandg.com</a>	No.	
Circlepoint	Ivy Morrison	Principal, Infrastructure & Mobility	<a href="mailto:i.morrison@circlepoint.com">i.morrison@circlepoint.com</a>	No	Pursuing a subconsultant role.
City Ventures	David Shelly	Land Acquisition, Northern California	<a href="mailto:dshelly@cityventures.com">dshelly@cityventures.com</a>	Yes.	
Community Housing Opportunities Corp	Vince Nicholas	VP Real Estate Development	<a href="mailto:vnicholas@chohousing.org">vnicholas@chohousing.org</a>	No.	Interested in a Sub Developer Role.
Cornerstone Structural Engineering Group	Jonathan Jensen	Project Engineer	<a href="mailto:jjensen@cseg.com">jjensen@cseg.com</a>	No	
CRCP Acquisitions LLC	Tad Guleserian	Managing Director	<a href="mailto:tad.guleserian@crccompanies.com">tad.guleserian@crccompanies.com</a>	TBD	Uncertain at this point. CRCP is evaluating how CRCP may seek to participate as a Master Developer
CRCP Acquisitions LLC	Andrew Faulkner	Development Executive	<a href="mailto:andrew.faulkner@crccompanies.com">andrew.faulkner@crccompanies.com</a>	TBD	
Discovery Builders, Inc.	Louis Parsons	President	<a href="mailto:lparsons@discoverybuilders.com">lparsons@discoverybuilders.com</a>	Yes.	
East Bay Housing Organizations	Alex Werth	Policy Manager	<a href="mailto:alex@ebho.org">alex@ebho.org</a>	No.	
Eden Housing	Jane Royer Barr	Associate Director Real Estate Development	<a href="mailto:jane.barr@edenhousing.org">jane.barr@edenhousing.org</a>	No.	Interested in partnering with a Master Developer to provide all or some of the affordable housing as required by the city of Concord.
Emtech Global	Derrick Clyburn-Ballard	CEO	<a href="mailto:derrick.ballard@emtechglobal.com">derrick.ballard@emtechglobal.com</a>	Yes.	
Emtech Global	Zachary Chavez	CIO	<a href="mailto:zachary.chavez@emtechglobal.com">zachary.chavez@emtechglobal.com</a>	Yes.	
Emtech Global	Luis Quinonez	Gov Affairs	<a href="mailto:luis.quinonez1@gmail.com">luis.quinonez1@gmail.com</a>	Yes.	
Engeo	Bob Boeche	Principal	<a href="mailto:bboeche@engeo.com">bboeche@engeo.com</a>	No.	Interested in attending as a teaming partner to the lead developer.
Engeo	Tom Bradford	Senior Engineer	<a href="mailto:tbradford@engeo.com">tbradford@engeo.com</a>	No.	
Engeo	Uri Eliahu	Principal	<a href="mailto:ueliahu@engeo.com">ueliahu@engeo.com</a>	No.	
Fehr Peers	Bill Burton	Senior Associate	<a href="mailto:b.burton@fehrandpeers.com">b.burton@fehrandpeers.com</a>	No.	Has worked on the project in the past. Helping developers prepare their responses.
Field Paoli Architects	Yann Taylor	President	<a href="mailto:yet@fieldpaoli.com">yet@fieldpaoli.com</a>	No.	Not considering being lead developer, but may team up with someone who is.
Forward City Labs	Atisha Varshney	Founding Principal	<a href="mailto:atisha@forwardcitylabs.com">atisha@forwardcitylabs.com</a>	No.	Looking to join a developer team as a design consultant.
Groundworks	Brennan Cox	Founding Partner	<a href="mailto:brennan@groundworksoffice.com">brennan@groundworksoffice.com</a>	No.	Interested in potentially connecting with the developer teams.

Hassell Studio	Martin Lee	Principal	<a href="mailto:mlee@hassellstudio.com">mlee@hassellstudio.com</a>	No	
Heller Manus Architects	Shoma Chatterjee	Senior Marketing Manager	<a href="mailto:shomac@hellermanus.com">shomac@hellermanus.com</a>	No.	
Hemispheres LLC	John Baayoun	President Real Estate	<a href="mailto:john@ticapital.com">john@ticapital.com</a>	Yes.	
Hines	George Clever	Senior Managing Director	<a href="mailto:george.clever@hines.com">george.clever@hines.com</a>	Yes.	
Housing Development Corporation - Monterey County	Sandra Reeder	Community Development Consulting	<a href="mailto:sandra.reeder@yahoo.com">sandra.reeder@yahoo.com</a>	No.	Interested in partnering with a Master Developer for the affordable housing components.
Housing Development Corporation - Monterey County	Carolina Sahagun	Vice President, Development	<a href="mailto:csahagun@hdcmonterey.org">csahagun@hdcmonterey.org</a>	No.	
Housing Development Corporation - Monterey County	Starla Warren	CEO	<a href="mailto:swarren@hdcmonterey.org">swarren@hdcmonterey.org</a>	No.	
Housing Development Corporation - Monterey County	Nora Ruvalcaba		<a href="mailto:nruvalcaba@hdcmonterey.org">nruvalcaba@hdcmonterey.org</a>	No.	
Impact Oakland Now	Desley Brooks	Project Manager	<a href="mailto:impactoaklandnow@gmail.com">impactoaklandnow@gmail.com</a>	Yes.	
Integral Group	Andrea Traber	Managing Principal	<a href="mailto:atraber@integralgroup.com">atraber@integralgroup.com</a>	No.	Seeking to learn more about the proposed projects.
KTGY	Cindy Ma	Director, Planning	<a href="mailto:cma@ktgy.com">cma@ktgy.com</a>	No.	
Langan	Dorinda Shipman		<a href="mailto:dshipman@langan.com">dshipman@langan.com</a>	No.	
Langan	Barbara Speer	Business Development Manager	<a href="mailto:bspeer@langan.com">bspeer@langan.com</a>	No.	
Lockhouse	David Kram	Managing Director of Investment Sales	<a href="mailto:dkram@lockehouse.com">dkram@lockehouse.com</a>	No.	
Lockhouse	Rachel Kram	Vice President of Investment Sales	<a href="mailto:rkram@lockehouse.com">rkram@lockehouse.com</a>	No.	
Merrill Morris Partners (Landscape Arch	Cathy Merrill	President	<a href="mailto:cmerrill@merrill-morris.com">cmerrill@merrill-morris.com</a>	No.	Interested in future teaming opportunities.
Pagethink	Susan Millhouse	Associate Principal, Business Development Director	<a href="mailto:smillhouse@pagethink.com">smillhouse@pagethink.com</a>	No	
Perkins&Will	Dennis Dornan	Senior Associate	<a href="mailto:dennis.dornan@perkinswill.com">dennis.dornan@perkinswill.com</a>	No.	Are interested in teaming opportunities.
Perkins&Will	Geeti Silwal	Principal	<a href="mailto:geeti.silwal@perkinswill.com">geeti.silwal@perkinswill.com</a>	No.	
Perkins&Will	Karen Alschuler	Principal	<a href="mailto:karen.alschuler@perkinswill.com">karen.alschuler@perkinswill.com</a>	No.	
Placeworks	Henry Bultman	Marketing and Business Development Manager	<a href="mailto:hbultman@placeworks.com">hbultman@placeworks.com</a>	No.	Potential Subcontractor
Populous	Riki Nishimura	Principal	<a href="mailto:riki.nishimura@populous.com">riki.nishimura@populous.com</a>	No.	A Design Consultant.
Satellite Affordable Housing Associates	Eve Stewart	VP, Real Estate Development	<a href="mailto:estewart@sahahomes.org">estewart@sahahomes.org</a>	No.	
SummerHill Homes	Lance Freed	Vice President of Land Acquisition	<a href="mailto:lfreed@shhomes.com">lfreed@shhomes.com</a>	Yes.	
SummerHill Homes	David Yocke	Director of Land Acquisition	<a href="mailto:dyocke@shhomes.com">dyocke@shhomes.com</a>	Yes.	
Toll Brothers, Norther CA Division	Nicholas S. Kosla	Director of Forward Planning and Development	<a href="mailto:nkosla@tollbrothers.com">nkosla@tollbrothers.com</a>	Yes.	
TRC Companies	Dharme Rathnayake		<a href="mailto:drathnayake@trccompanies.com">drathnayake@trccompanies.com</a>	No.	Part of Discovery Builders' Development Team
TRC Companies	Glenn Young		<a href="mailto:gyoung@trccompanies.com">gyoung@trccompanies.com</a>	No.	Part of Discovery Builders' Development Team
Viewpoint REIS	Karl Sveinsson	Director of Design and Entitlements	<a href="mailto:ksveinsson@viewpoint-reis.com">ksveinsson@viewpoint-reis.com</a>	TBD	Leaning towards a support role.
Wood Rogers	Paul Meuser	Land Planning Consultant	<a href="mailto:pmeuser@woodrogers.com">pmeuser@woodrogers.com</a>	No.	Part of Discovery Builders' Development Team
WRA, Inc.	Matthew Osowski	Biologist and Regulatory Permitting Specialist	<a href="mailto:osowski@wra-ca.com">osowski@wra-ca.com</a>	No.	
WRA, Inc.	Angela Robinson	Proposal Manager	<a href="mailto:angela.robinson@wra-ca.com">angela.robinson@wra-ca.com</a>	No.	